

Advent increases its investment in Integrated Packaging Group to \$50 million

22 February 2011

Advent Private Capital Pty Ltd today announced that its managed fund, Advent V, had increased its investment in Integrated Packing Group (IPG) to \$50 million. The investment has facilitated the 100% buyout of the ownership interests of funds managed by Hastings Private Equity. The Advent V funds alongside management will own 100% of the Company.

IPG is a manufacturer and distributor of plastic stretch film and other materials handling products in Australia and New Zealand. By manufacturing and distributing both stretch film and stretch wrapping equipment, the company can offer a total materials handling solution to industrial and agricultural customers.

Since Advent's initial investment in 2008, IPG has consolidated its position as the leading supplier in the Australian and New Zealand markets and has seen double digit growth in both sales and EBIT. It has also made two strategic acquisitions whilst realising substantial synergies from its acquisition of Amcor's Kewdale operations. In addition, IPG has continued to invest heavily in plant and equipment, warehousing and logistics capabilities, IT systems and efficiency improvements.

In announcing the investment, IPG Managing Director John Cerini said: "Advent's investment further strengthens IPG's shareholder base at a point where we are driving the next phase of IPG's long term strategy. We are confident that with its extensive product range, commitment to excellent service, investment in technical innovation and strong market position, IPG is well positioned to drive exceptional value for both its customers and shareholders. We see IPG offering tremendous upside potential and promise, and I look forward to working with Advent into the future."

"Advent has enjoyed a strong and rewarding relationship with IPG and we're pleased with the opportunity to invest further in support of the company," said Rupert Harrington, Managing Director of Advent. "IPG presents a high-quality investment opportunity in the materials handling markets that are demonstrating long-term growth. IPG's management team has a track record of delivering outstanding results and we are excited to continue our partnership with John Cerini and his talented team."

Advent and IPG are also pleased to continue their ongoing relationship with GE who structured the debt package for this transaction.

The Advent team for this investment was Rupert Harrington, Brian Ball and Symon Vegter. For further information regarding IPG or the Advent V portfolio, or to discuss investment opportunities, please contact Rupert on (03) 9690 9566.

About Advent

Advent is a Melbourne based mid market private equity group with over AUD\$450 million in funds under management and a long and successful track record in making, managing and realising investments. It invests in profitable, middle market private companies, with enterprise values of between AUD\$50m and AUD\$200m, which wish to undertake management buy-outs (MBOs), management buy-ins (MBIs), generational and shareholder change, industry consolidations, acquisitions or expansion. Former investees include SCADAGroup, Securepay, Primary Health Care, Taverner Hotel Group, the Tesa Group, Ayers Rock Resort, Vision Systems Aust, ACIL, Gale Pacific and Sleepmaster.